

REBECCA ADVENTURE TRAVEL is an innovative award-winning luxury boutique tour operator, focused on authentic trips in Ecuador, Peru & Colombia, based in Cumbayá, Quito-Ecuador.

JOB DESCRIPTION JUNIOR BUSINESS DEVELOPER

As a Junior Business Developer you are mainly responsible to assist with sales and promotional efforts to sell South American trips and cultivate relationships in the Dutch travel industry. Innovate and optimize existing systems, incorporating AI trends and CRM enhancements. You work part time in the office in Zutphen, the Netherlands.

TASKS & RESPONSIBILITIES

- ❖ Cultivate and leverage connections within the Dutch travel industry for the promotion and sales of South American trips.
- ❖ Optimize existing & adapt new (AI) trends and CRMs systems.
- ❖ Support marketing and quoting systems, through tools and platforms like Grip, HubSpot, and other relevant online systems.
- ❖ Assist with projects in the Sales and Marketing departments.
- ❖ Identify and report on new digital trends.

NECESSARY SKILLS

- ❖ Excelent written and oral communication skills in English and Dutch.
- ❖ Knowledge of online sales and marketing channels and AI trends.
- ❖ Attention to detail and ability to multitask.

THE IDEAL CANDIDATE

- ❖ Is creative, independent, organized and full of positive energy.
- ❖ Flexible and adaptive in different situations.
- ❖ Is available for 4 months or more.

To apply, please send your CV and motivation letter to hr@rebeccaadventuretravel.com